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Guided By Prof. Mohan Bhandari

- Context
 - Across the globe
 - India
- User
 - PERSONA
 - Designer
 - Manufacturer
 - Seller
 - Interior designer
 - Owner
- Market

- Industry
 - Large scale
 - Small scale (vendors)
 - Craftsmen (skilled workers)
- Lifestyle product
 - Cultural influences
 - Time and place
 - Materials and lifestyle products
 - Associations

- Product brief
- Concept generation
 - Themes
 - Preliminary concepts
 - Final concepts
 - Refinement
 - Detailing and processes
- Production system
- Marketing and sales





Country: China

Time and place: T'ang Dynasty 600 - 900 AD

Significance: Socio-economic status

Context: Urban and Rural society

Utilitarian product: Straw shoes and ramie clothes for peasants

Lifestyle products: Cloth shoes and silk clothes for nobility



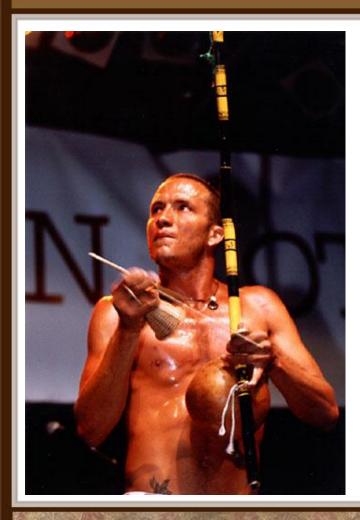
Country: Japan

Origin: Ritual

Significance: Harmony, serenity, socializing, respect

Context: Traditional and contemporary society

Lifestyle products: Tea ware in form of teapots and cups



Country: Brazil

Origin: Ritual

Time and place: Angola

Significance: Combat dance

Context: Fight between the blacks

Lifestyle products: Berimbau musical instrument



Country: Mexico

Origin: Profession

Time and place: Spanish settlers in 1500's

Significance: Culture and social status

Lifestyle: Jeans

Daily Life In Ancient India

Patriarchal Society

Family Importance Children and Mother Respect Husband Guests are Respected

Activities

Daily pooja Women Shringar Attending the holy fire Influences Religion Rites and Rituals Ethical Standards Continuity of Tradition Education Family Values Social Obligations Community

Daily Life and Rituals in Different Regions of India

North - Uttarpradesh

Activities: Wake up at dawn

Chant while taking bath

Fast

Community meetings

Festivals - Holi, Karvachowth, Dashera

Objects: Bindi / shows that woman is married

Daily Life and Rituals in Different Regions of India

East - Assam

Activities: Working in the fields, fishing

Market

Community get together in the evening

Festivals - Bihu

Objects: Hookah / fixture in a community place

Horai / a vessel for offerings Akash banthi / a prayer for better times

Daily Life and Rituals in Different Regions of India

West - Gujarat and Maharashtra

Activities: Washing feet when entering the house

Bride entering the house

Respect for guests and formalities while eating

- Festivals Haldi kumkum
- Objects: Brass lamps and utensils, emotional value passed on to daughters Mat offered to guest while eating Lamp which bride carries while entering the house
 - Bajot to keep idols during pooja

Daily Life and Rituals in Different Regions of India

South - Kerala and Karnataka

Activities: Social class - giving judgements Celebrations, Early lunch Respect for women Following lunar calendar Objects: Serving different food in different utensils Lamps used for religious activities Oolakkuda used by women while going outside house Accessories for beetle nut and pan

Targeted user group

Nuclear Family Upper middle class Well established Having a reasonably high-income Non-hedonistic nature An advocate of the good life Socializing nature who would invite people home Friendly and amicable

Kavita Kapoor

Versova

- Buys Different and unique and rare objects.
- Displays and presents her collection to visitors.
- Objects that can be packed and stacked up are preferred.
- Has the house in mind while shopping.
- Does not believe in religious associations of objects.

Rochelle Chhabra Versova

Buys souvenirs from places she visits

- Retain objects which have emotional value
- Buys objects that catches her fancy, 90% of the time
- Gifts are given according to peoples' taste
- Artifacts tend to look old after a while
- Likes to buy products that are easy to maintain
- Objects which have a regional (ethnic) touch is preferred



Kapil Saxena Bandra

Likes simple and elegantly designed products

Wants a contemporary identity

Likes ethnic and crafted products

Buying depends on mood and money

Always have the space constraint in mind

Values workmanship, craft and finish of a product

Checks if it is comfortable holding the product

Simple Traditional craft are preferred



Kunal Edwankar

Worli

Image of a young trendy designer Looking for things that others haven't seen. Committed to high-end quality work and products.

As cost goes up, options go down.

Wants long lasting products

Wants one-off pieces

Hunts for things that match the client's home/ office interiors, but that does not overpower the persons taste.

Likes to buy things that have cultural interpretations.

Conclusions

Buy when they travel

Intimate identification and appreciation - associate to the context of purchase.

Cost considerations are secondary - rarity and uniqueness makes it valuable.

Desire to present the object and appreciate viewpoints.

Simple and elegant forms are preferred.

Contemporary look.

Religious connotations become irrelevant

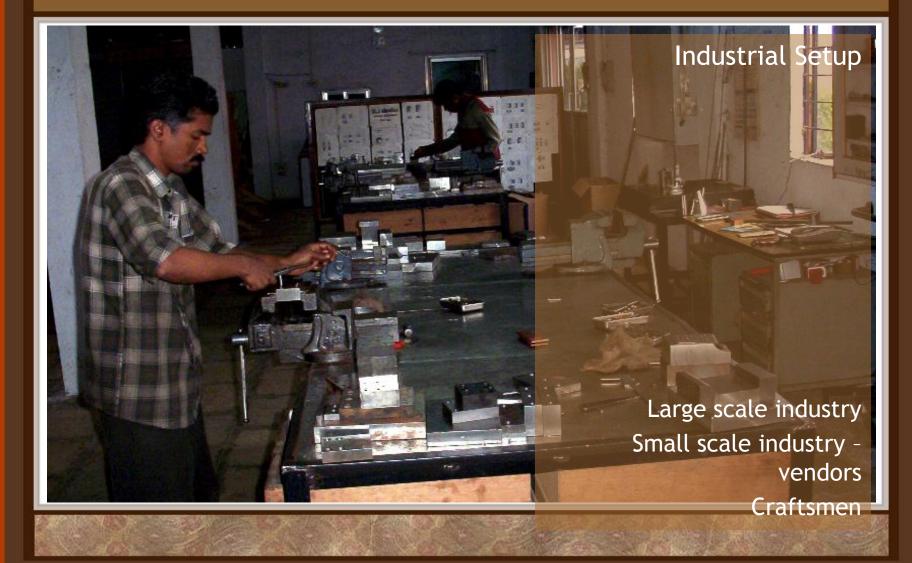
Prefer objects with an ethnic touch to it

Craft touch is preferred but should not overpower.

Market survey

Pallazio at Crossroads Bungalow Eight Contemporary arts and Crafts' Lifestyle store





Lifestyle Products

Cultural influences

- •Ceremonial / Symbolic / Ritualistic
- Habits Related (indulgent)
- Possession
- Direct Personal Relation
- Icons
- Profession
- •Cross Cultural products

Lifestyle Products

Time and Place

- •Antiques and indirect lifestyle products
- •Timelessness
- •Temporary Lifestyle products

Lifestyle Products

Materials and lifestyle products

- •Technology lead products
- •Craft
- •Cost Exclusivity

Lifestyle Products

Associations

- Tactile
- Visual Stimulants

Product Brief

lifestyle product general considerations

- Exploration within a context.
- Not strictly utilitarian but objects to derive pleasure.
- Products imparting joy, and a memorable, tasteful experience.
- Object of intimate identification and appreciation.
- Ethnic or craft touch, which defines the uniqueness.
- Invoke visual curiosity and provide tactile sensations.

Product Brief

material and process considerations

- Materials that are familiar and closer to man.
- Contemporary look.
- Batch production.

business and economic considerations

- Within the buying power of the user category
- Sales of products through various lifestyle stores.
- Coordinate between different manufacturing systems

Area of concentration

Office accessories

Pen stand Paper weight Pin holder Tea coasters Timepiece Card holders Photo frame Ashtray Key holder CD rack Organizer Mobile phone holders

Concept Generation

Culture :

behavior patterns, arts, beliefs, and all products of human work and thought. an expression of a particular period, class, community, or population.

Sculptures and motifs Damascus steel Theyyam.

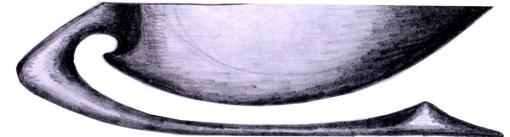
Concept Generation

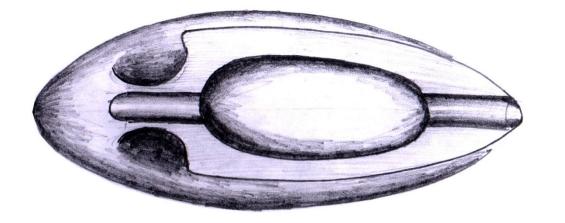
Sculptures and motifs



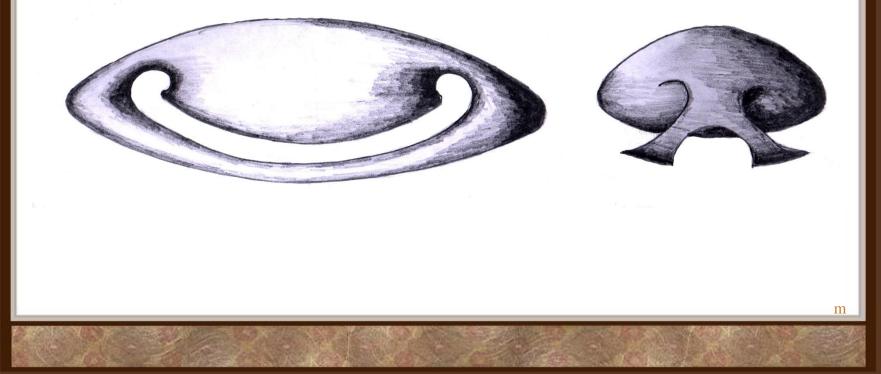


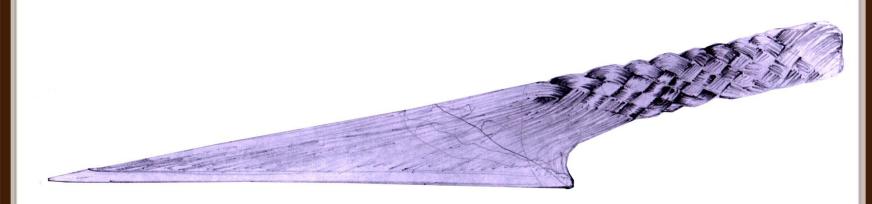
Preliminary concepts





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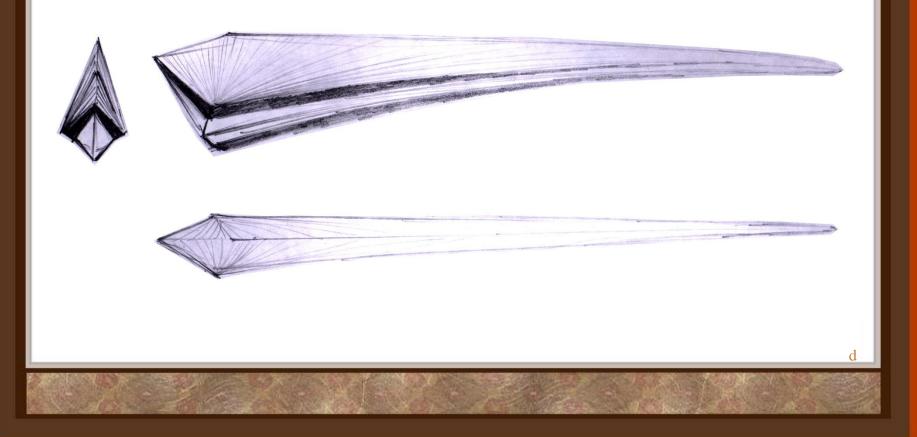




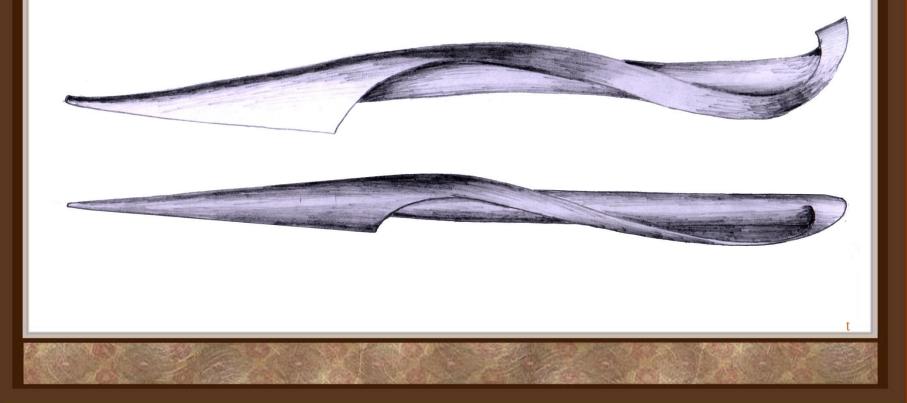










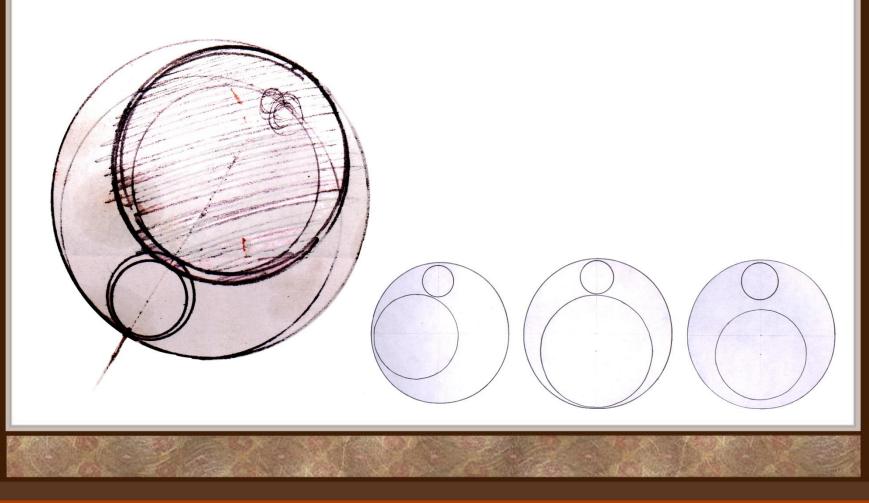


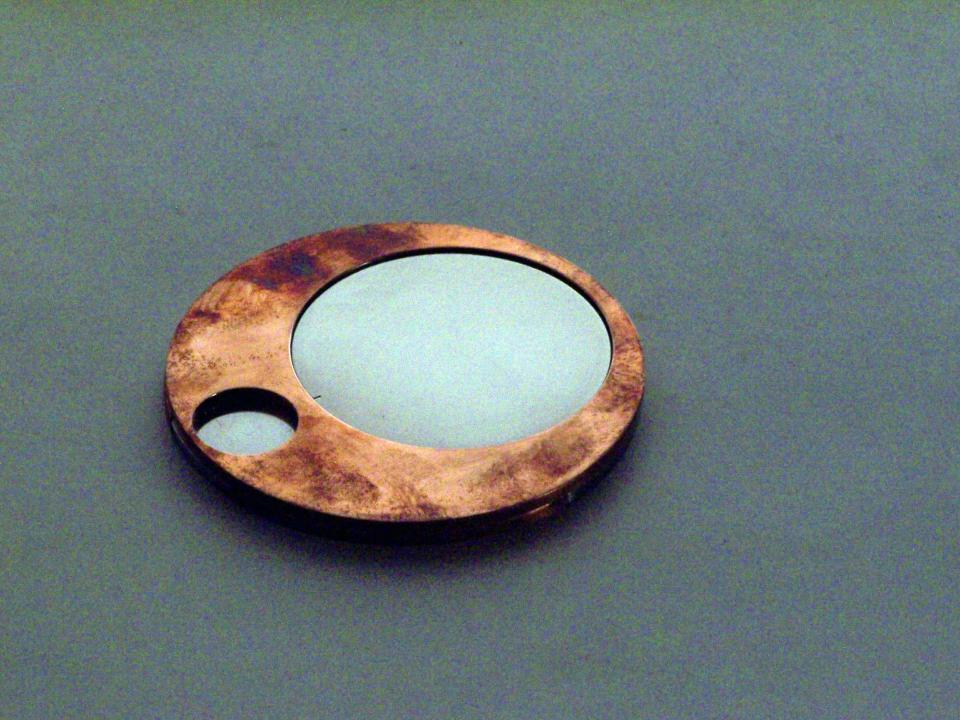


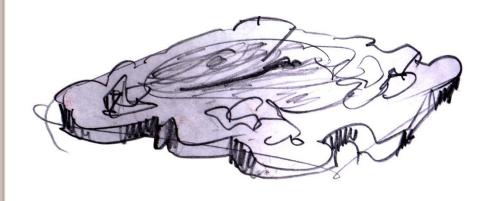


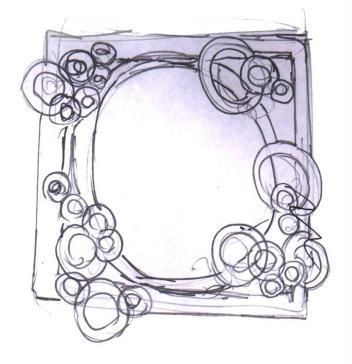
Final concepts

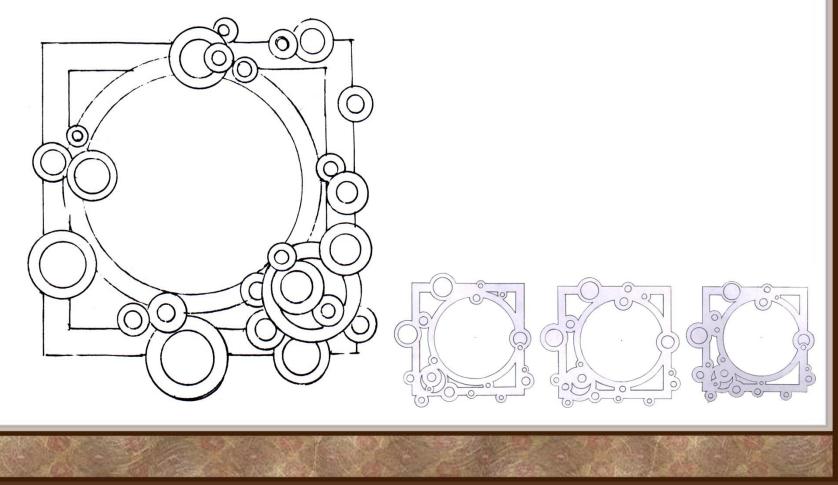


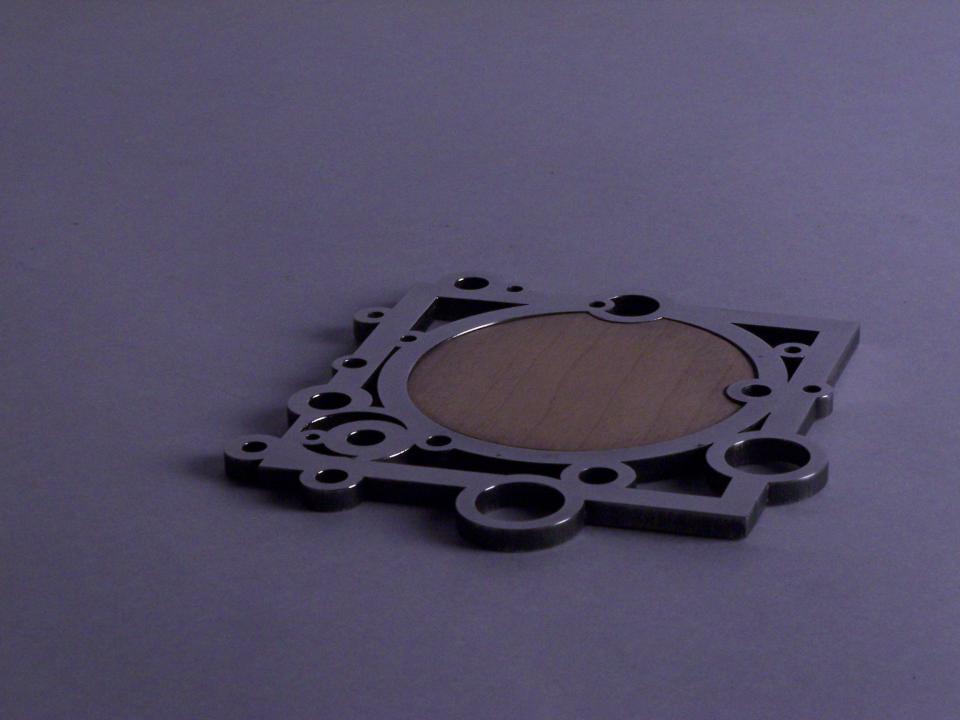


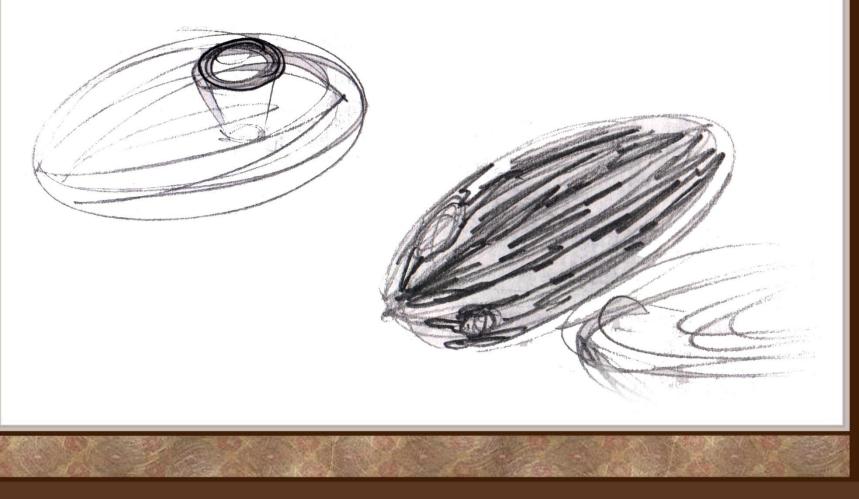


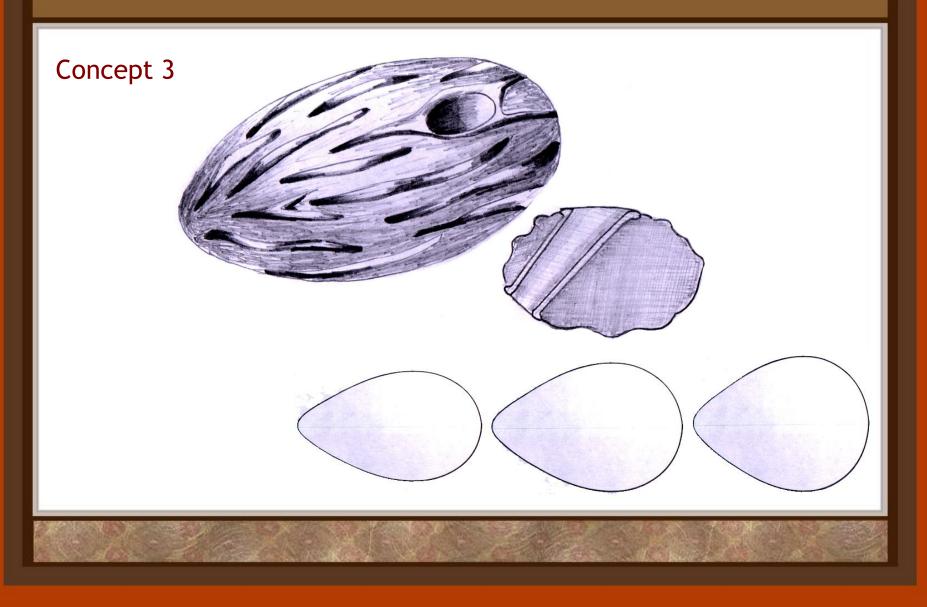






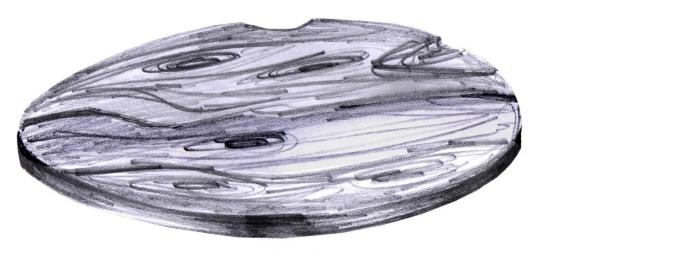


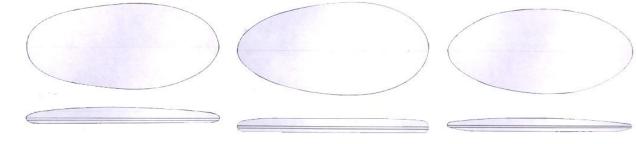




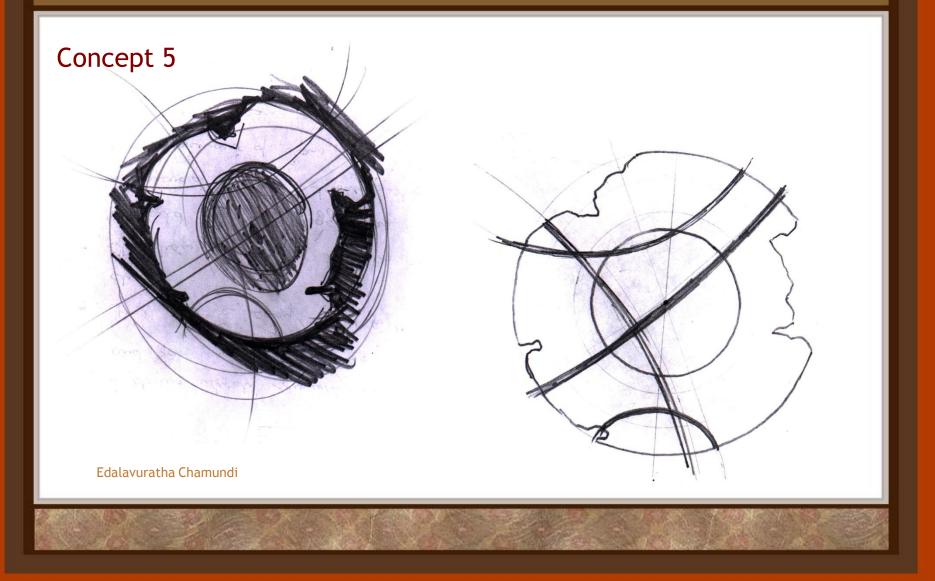


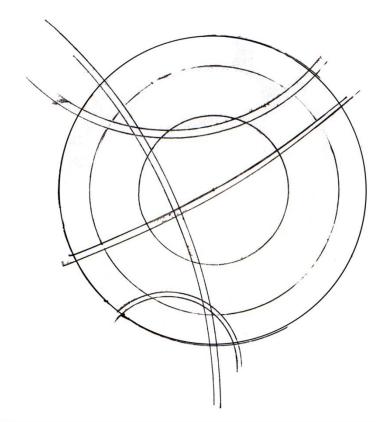


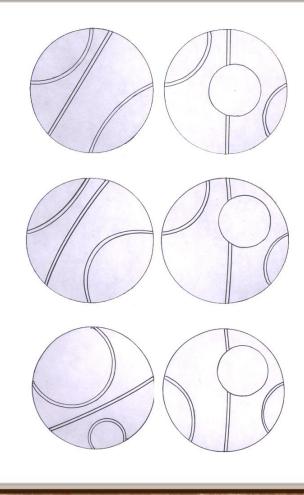






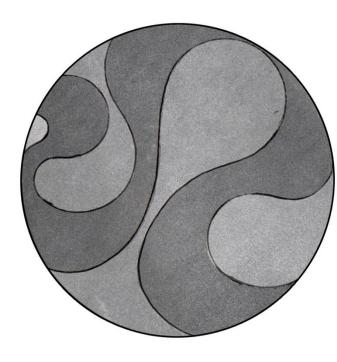


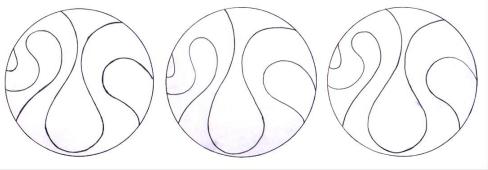


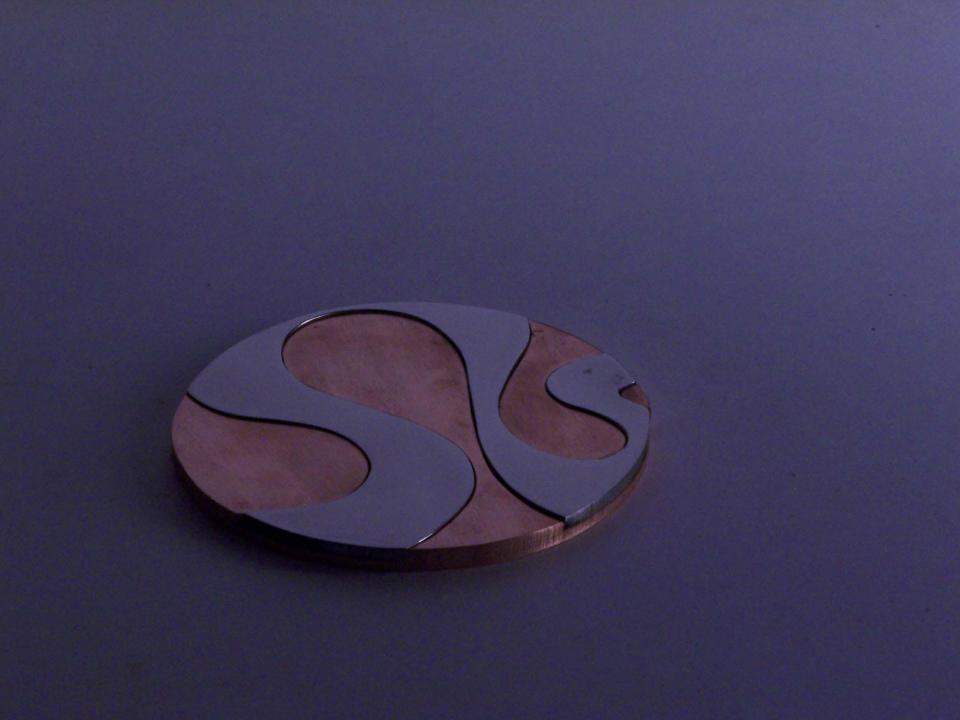


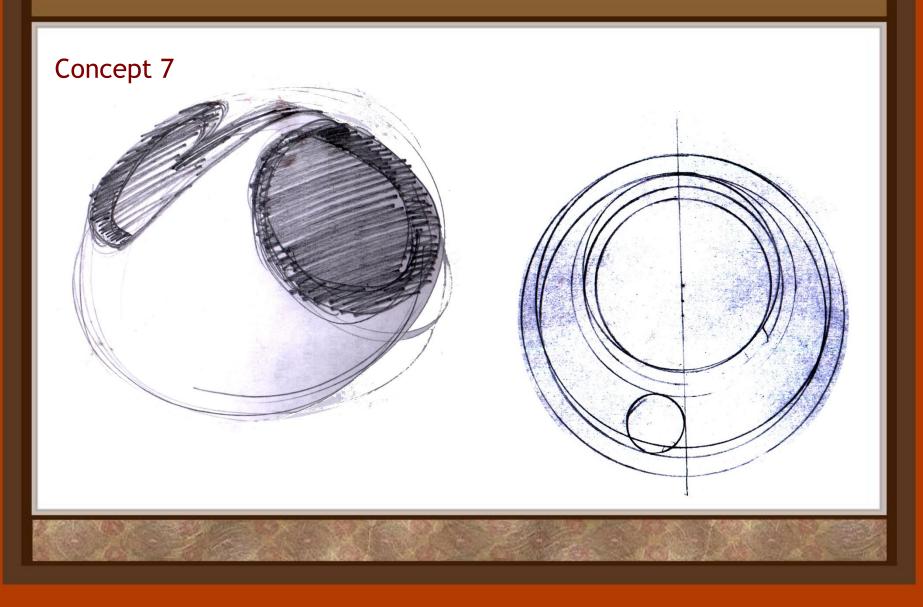






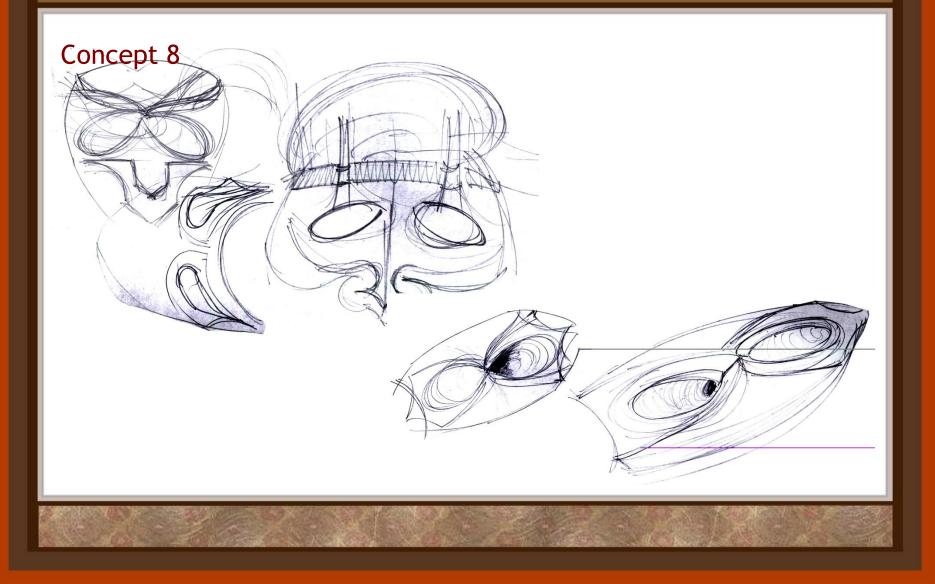






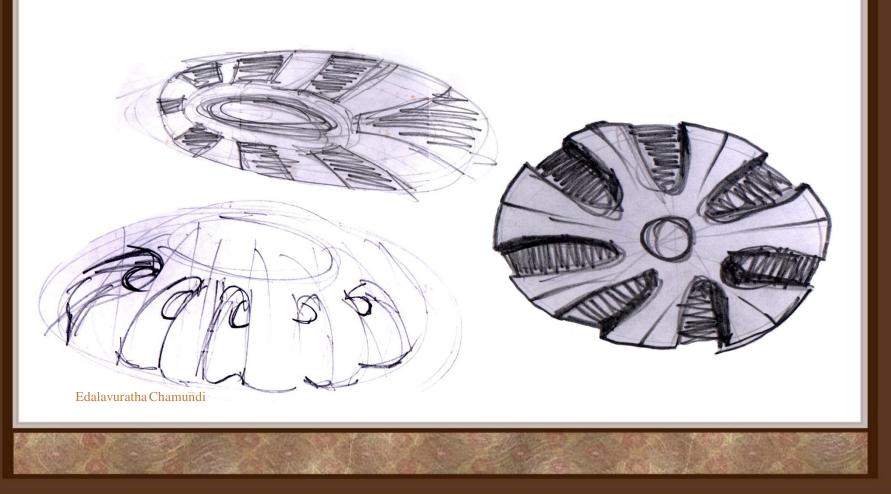


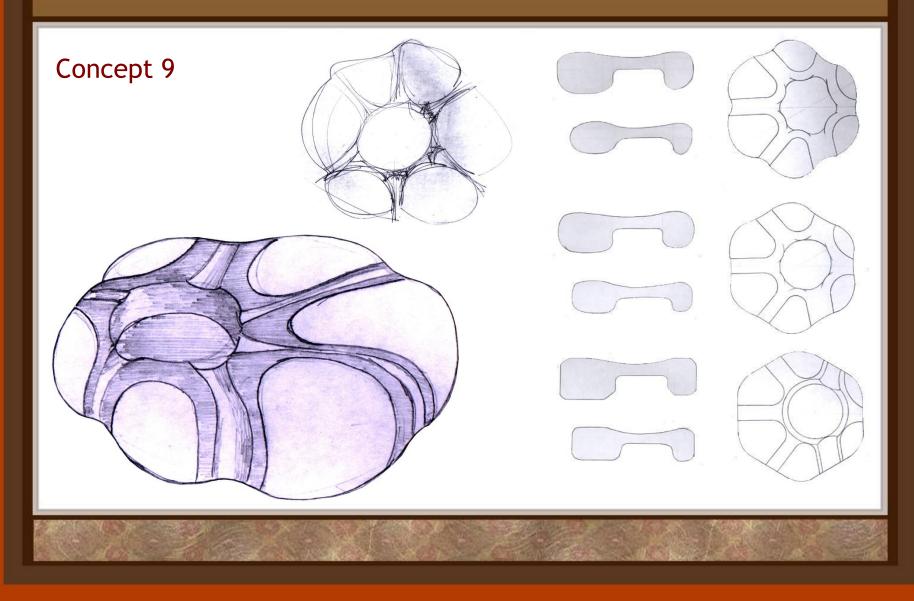




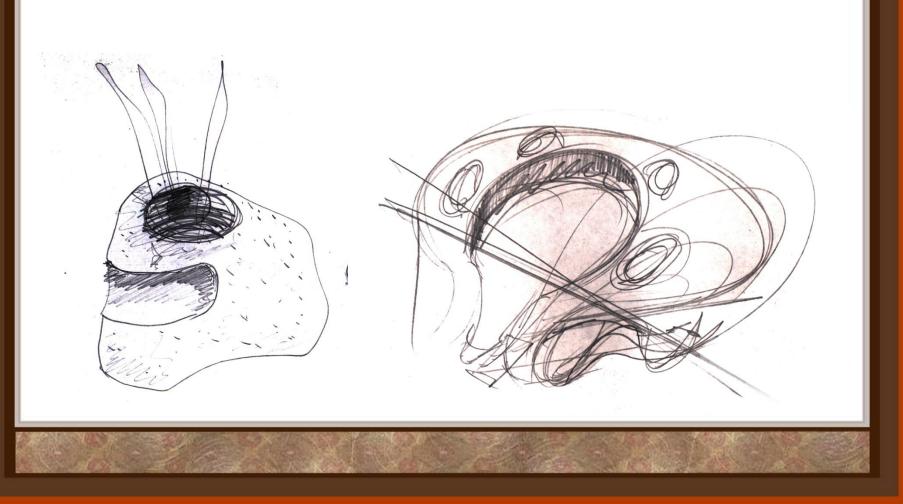






















Infrastructure, economic and business considerations

The manufacture - coordinate

- large-scale production units
- small-scale vendors
- craftsmen or a person with reasonably high sensitivity
- Finishing
- Packaging
- Distribution

Thank you